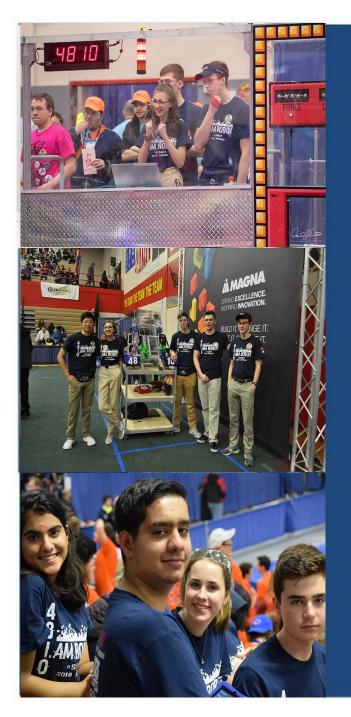


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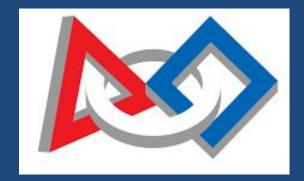
What is FIRST Robotics?

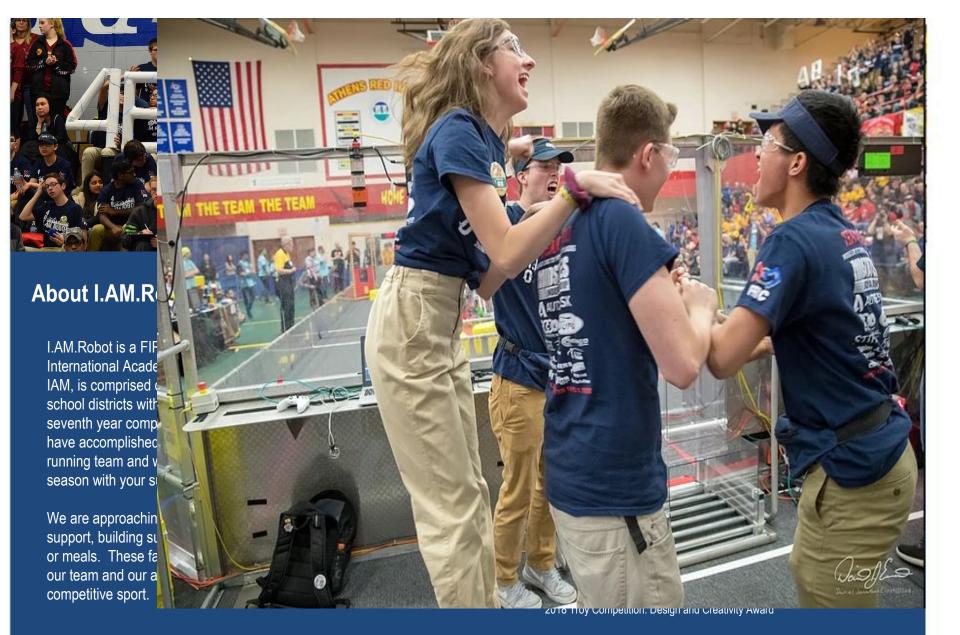
FIRST (For Inspiration and Recognition of Science and Technology) is a non profit organization that combines the excitement of a sport with the rigors of science and technology. High-school students work alongside mentors to create an industrial robot to compete in competitions. Under strict rules, limited resources, and an intense six-week time limit, teams of students are challenged to raise funds, design a team "brand," hone teamwork skills, build and program the robot. Each season ends with an exciting

Each year at the worldwide kickoff, the game is announced. Teams right away start the six- week process. Every year the game and rules are different.

The messages of FIRST are crucial for the team's success. The messages that are taught by professional engineers are:

How to master STEM skills
How to learn and use sophisticated software and hardware
How to use power tools
How to design, build and compete with a robot
How to improve teamwork, interpersonal, and communication skills
How to cooperate and form alliances with other teams during competition
How to understand and practice Gracious Professionalism™





Team Dynamic and Structure

For a team to be successful, it is crucial to have a distinct system that works for all members. Listed is a brief synopsis of how our team functions.



Team Organization

We have six main teams that not only follow, but also promote the messages of FIRST.

- Design & Build Team
- Programming & Controls Team
- Strategy/Scouting Team
- Finance and Marketing Team
- Fundraising Team
- Outreach/Media Team

Community Outreach

Helping the community is an important message that our team is trying to promote. Since the IAM consists of schools across Macomb county, we try to participate in community volunteer opportunities.

Building the Team

We are welcoming to students of all grades to join. No matter what experience or talent, veteran members welcome all. New members have the opportunity to participate on all of the teams and choose the one best suited for them.

Other Team Relations

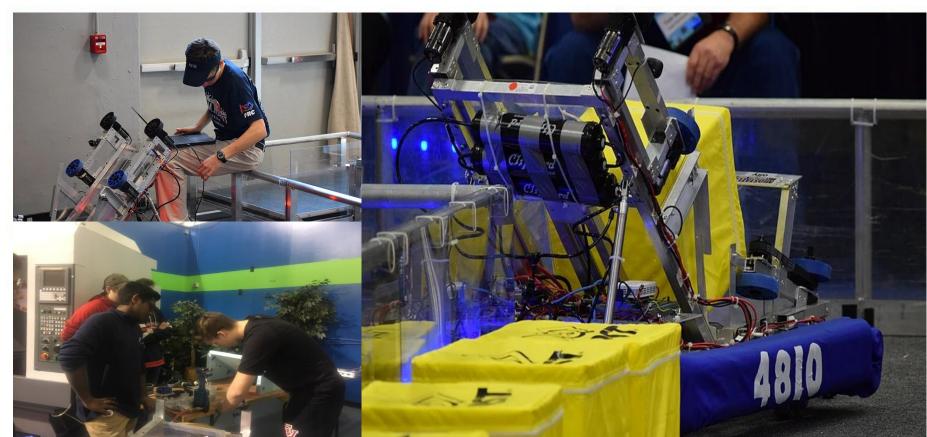
We not only focus on our own team, but also support other teams. For example, in the 2017 year, we fostered a rookie team at competitions to make sure they had meals and got the full FIRST experience. We will continue developing this aspect of the team.

Coaching and Mentors

The team would not be able to function without the assistance of our coaches and mentors. They not only provide educational support, but also mental support. Mentors assist with all of the teams and volunteer their time to promote the messages of FIRST.

Our Mission

As a team, our mission is to inspire pupils to be science and technology leaders. By engaging our students in exciting mentor-based programs we build science, engineering, and technology skills. We believe that well-rounded life capabilities that include self-confidence, communication, and leadership can provide unlimited opportunities for our team.



Awards

2013

Grand Blanc Competition

Rookie All-Star Award

Troy Competition

Silver Medalist

Rookie All-Star Award

State Championship

Michigan All-Star Rookie Award

World Championship participant

2014

Troy Competition

Entrepreneurship Award

Centerline Competition

Ranked 3rd

2015

Bedford Competition

Gracious Professionalism

Award

2016

Waterford Competition

Ranked 9th - Quarterfinalists

Troy Competition

Ranked 10th - Semi-finalists

Creativity Award

Invited to State Championship

2017

Southfield Competition

Entrepreneurship Award

State Championship

2018

Troy Competition

Design and Creativity Award World Competition Participant





Annual Participation Costs in FIRST Robotics

We are trying to raise \$60,000 for this year.

Total			\$60,000
Subt	otal		\$11,000
Lodgi	ng		\$8,000
Trave			\$3,000
55.5	nship Related Expenses		ć2 000
Chamari-	nahin Dalata d Cynanas		
Subt	otal		\$49,000
Wilstella			φ <u>1</u> ,000
Miscellar	- ALLOW - CONTROL - ALLOW - AL		\$1,000
	g and Administrative		\$2,500
	ampionship Competetion Registration fee		\$5,000
\$500 MARID 6856 M 500	Championship Competition Registration fee	Ÿ1,230	\$4,000
Spare		\$1,250	
Tool		\$1,000	
	egrades	\$1,000	
	touter Table (4' by 4')	\$9,500	
	r for robot	\$5,000	000,11د
74 (000000000000000000000000000000000000	Equipment		\$17,500
	Robot Construction		\$6,500
	ield Mock Up (lumber, carpet, field objects, etc.) ion Robot construction		\$1,000 \$6,500
In Mid	higan you are entitled to a robot kit and two District Competiti	ons	
Entitle	es team to a robot kit and one Regional competition		27 1470
First Regi	stration		\$5,000

The above costs are based on our Team's experience and other teams who have traveled to the Championship.

Thank you to the friends and families of Team 4810 for all of you support!

Withou would



















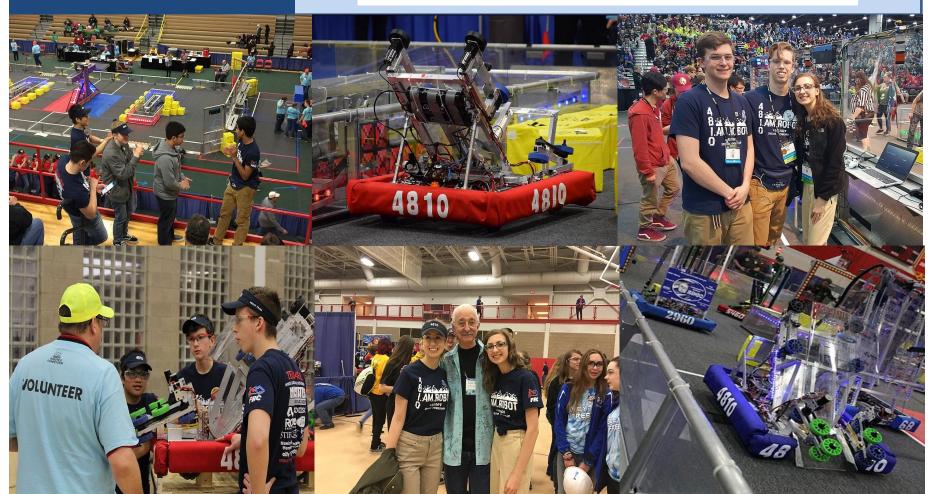








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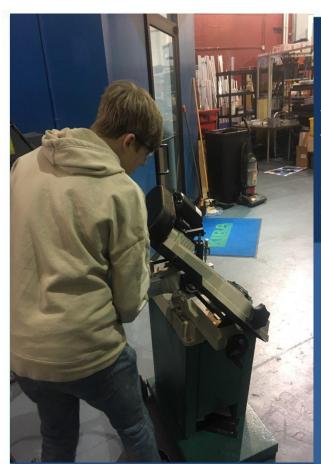
Benefits of a Sponsorship

Benefits to Corporate Sponsor

- Creating a relationship between students and your business
- Direct impact in student education
- Implementing marketing and awareness of your business
- Creating well rounded citizens in the community
- Creating positive marketing opportunities
- The corporation can work aside students interested in the company
- Allows cooperation to teach their messages and objectives to students
- Enhance critical time management skills
- Creating a unique partnership between students and adults
- Provides student-run robotics demonstrations for corporate meetings and events
- Creating a pipeline for interns and future employees
- Rich employee volunteer opportunities

Benefits to Students and Community

- Inspires a desire for scientific learning
- Teaches necessary STEM skills
- Creates unique learning environment
- Provides opportunities for disadvantaged students to develop STEM skills
- Develops interdisciplinary skills between subjects
- Makes science and technology comfortable and accessible
- Creates a role model relationship with mentors
- Breaks down gender, race, and culture barriers
- Builds lasting relationships across all four grades
- Teaches teamwork and self esteem
- An alternative competitive environment than the normal athletic environment
- Teaches creativity and problem solving
- Highlights the success in winning and where it can lead students



Sponsorship Levels

By donating monetary funds, labor, materials, or in-kind donations, sponsors will gain recognition and advertisement throughout the entire 2018 - 2019 season. Level of representation is based on the amount of donation and the various levels are as follows:

IA Partner \$ Amount of choice

Recognition in all team communications

Supporting Partner \$500 to \$999

Recognition in all team communications Company name on our team's t-shirt

Sustaining Partner \$1,000 to \$2,499

Recognition in all team communications Company name on our team's t-shirt Company logo or name on our team's banner Small logo or corporate name displayed on our robot

Executive Partner \$2,500-\$3,999

Recognition in all team communications Small company logo and name on our team's t-shirt Color logo and name on our team's banner

Small color logo or corporate name displayed on our robot

Visionary Partner \$4,000-\$4,999

Premier exposure in all team communications Color logo displayed on our team's t-shirt Color logo and name on our team's banner Color logo displayed on our robot

Luminary Partner \$5,000 +

Premier exposure in all team communications Color logo displayed on our team's t-shirt Prominent Color logo and name on our team's banner

Prominent Color logo displayed on our robot



YES! WE ARE HAPPY TO SPONSOR I.AM.ROBOT

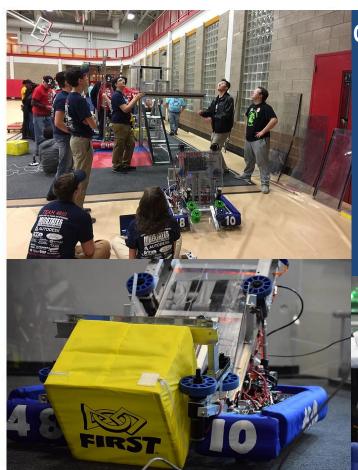
Your donation is tax deductible

Company Name	Monetary Contribution:	
Your Name	☐ IA Partner \$(any amount) ☐ Supporting Partner \$ 500-\$999 ☐ Sustaining Partner \$1,000-\$2,499 ☐ Executive Partner \$2,500-\$3,999	
Title	☐ Visionary Partner \$4,000-\$4,999 ☐ Luminary Partner \$5,000 and above	
Address	Other Options:	
·	Send Me more information Please call me to discuss	
Phone	Forward this information to:	
Signature		



Payment/Contact Information International Academy of Macomb Please make checks payable to: IAM

Att: Debbie Deitman ddeitman@cvs.k12.mi.us 42755 Romeo Plank Clinton Twp., MI 48038-1790 586-723-7204



Contact Us

David Smith

david.heather.smith@gmail.com (586)-819-9811

Head Coach

Lexie Bahm

alexiebahm@gmail.com

Business Team Representative

INTERNATIONAL ACADEMY OF MACOMB

42755 Romeo Plank
Clinton Township, MI 48038
iamrobot4810.org
Twitter and Instagram:
@IAMROBOT4810
Facebook:
I.AM.Robot Team 4810

