



Gaining Sponsors for 2016-2017 Season



2015-2016 Sponsors

- Ford
- Stylemark
- Continental
- Michigan Department of Education
- L&L Products
- Lowe's
- Chippewa Valley Schools
- American Instrumentation
- D. Kott
- Koshido Design

Who to ask?

- Connections with family members
- Local companies
- Banks

How to get a Sponsor?

We do have forms on Edmodo, but may need to be edited!!



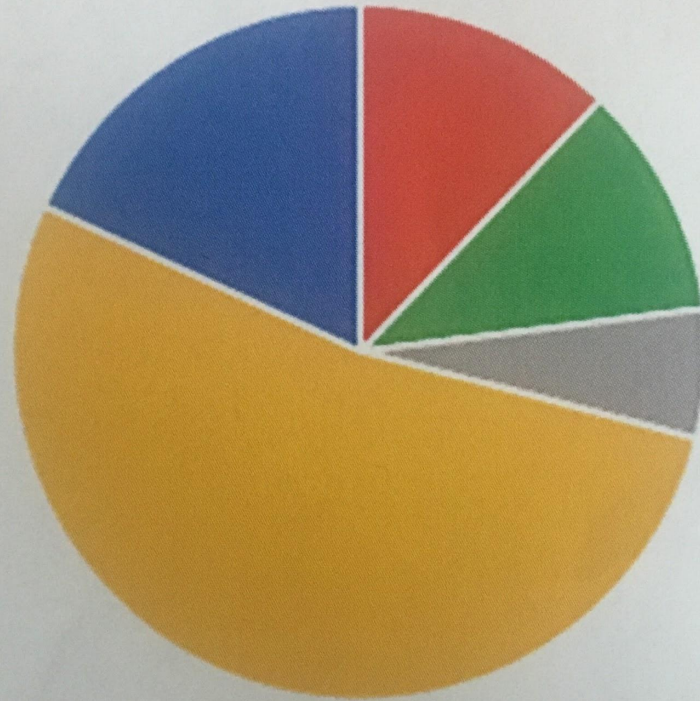
The screenshot shows the Edmodo interface for a group named "IAM Robot". The group is managed by "Mr. Swanson" and is for "9th Grade-12th Grade - All". The "Folders" tab is selected, showing a table of folders. One folder is listed: "Robotics Files", owned by "Russell Swanson", with a modified date of "8/22/2016".

Name	Modified Date
Robotics Files Owner: Russell Swanson	8/22/2016

How to get a Sponsor?

- 1.) Go to the targeted company with necessary forms
- 2.) Ask to see the manager or a known contact in the company
- 3.) First professionally introduce yourself and introduce the IAM/Team 4810
- 4.) Once done with the small presentation, give them any forms they may need and thank them for their time.

Source of Funds



■ Fundraisers

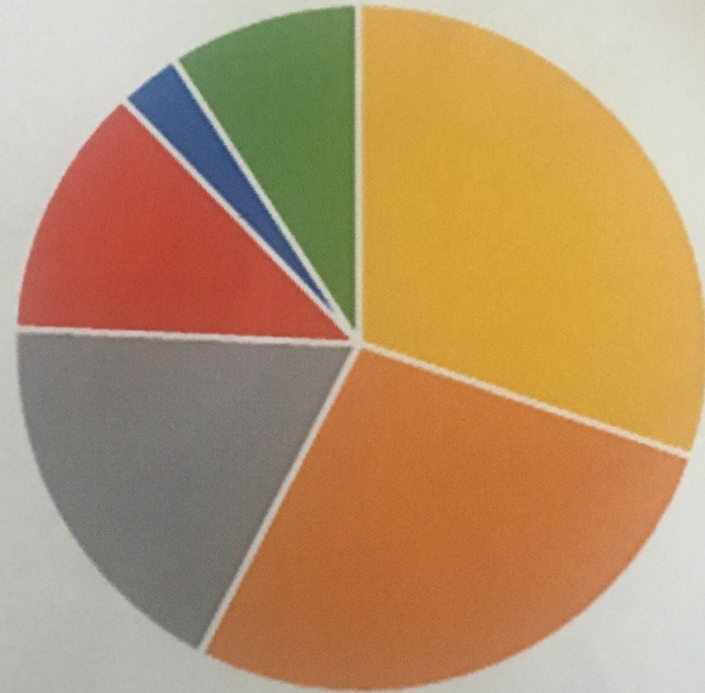
■ Student Dues

■ Family Donations

■ Corporate Sponsors

■ State of Mi Grant

Use of Funds



■ Registration

■ Field & Practice robot costs

■ Administrative costs

■ Robot Construction

■ Meals & Travel

■ Carry over

2015-2016 Fundraising

- Fan shirts
- Flower sales
- Bake sales
- Pampered Chef
- Orange Leaf
- Candle sales

Think of some ideas yourself!! As you can see the event does not have to be big to make a mark!!